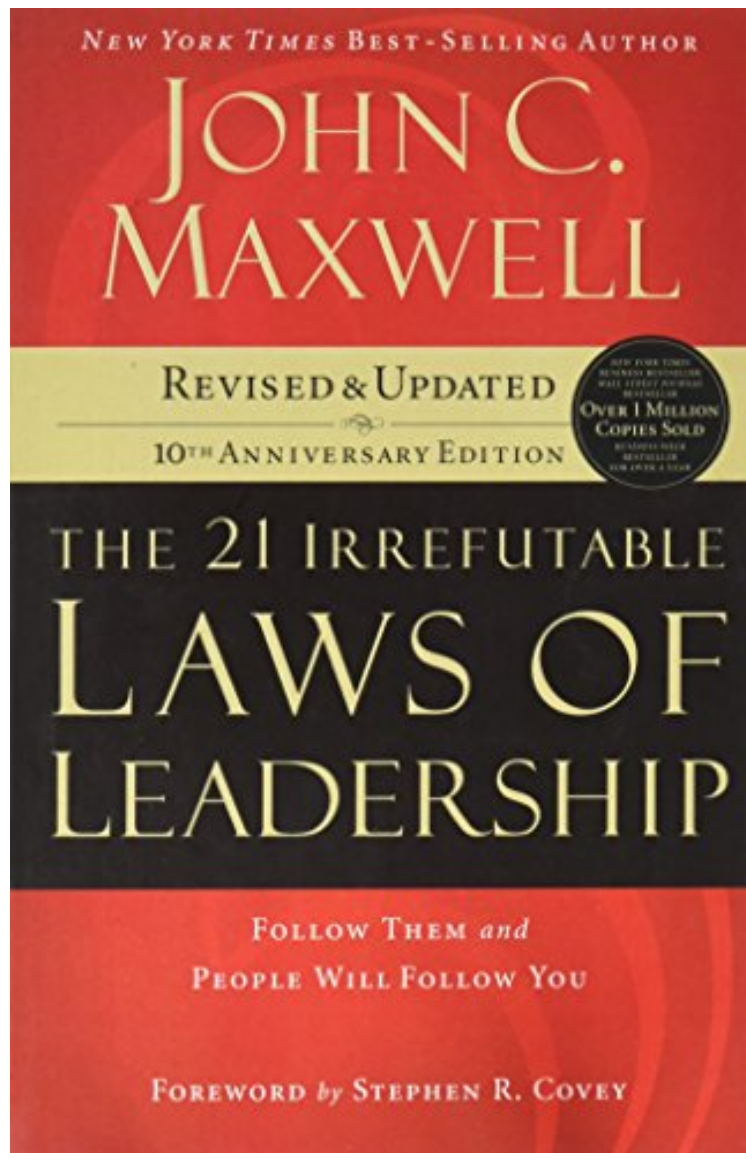


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The 21 Irrefutable Laws of Leadership: Follow Them and People Will Follow You

John C. Maxwell

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John C. Maxwell : The 21 Irrefutable Laws of Leadership: Follow Them and People Will Follow You before purchasing it in order to gage whether or not it would be worth my time, and all praised The 21 Irrefutable Laws of Leadership: Follow Them and People Will Follow You:

165 of 170 people found the following review helpful. Follow the LawsBy Karina HohlerThis is a book all leaders,

born or made, should read. Maxwell's leadership laws are succinct and highly useful. He supports the laws with real business stories and leadership anecdotes, then he shows you how to apply these laws (each chapter ends with practical strategies and activities to help you reflect and grow your leadership abilities). Honestly, I couldn't stop reading. But here are the main points from each chapter/law of "The 21 Irrefutable Laws of Leadership":

- I. The Law of the Lid: Leadership ability determines a person's level of effectiveness.
- II. The Law of Influence: The true measure of leadership is influence--nothing more, nothing less.
- III. The Law of Process: Leadership develops daily, not in a day.
- IV. The Law of Navigation: Anyone can steer the ship, but it takes a leader to chart the course.
- V. The Law of Addition: Leaders add value by serving others.
- VI. The Law of Solid Ground: Trust is the foundation of leadership.
- VII. The Law of Respect: People naturally follow leaders stronger than themselves.
- VIII. The Law of Intuition: Leaders evaluate everything with a leadership bias.
- IX. The Law of Magnetism: Who you are is who you attract.
- X. The Law of Connection: Leaders touch a heart before they ask for a hand.
- XI. The Law of the Inner Circle: A leader's potential is determined by those closest to him.
- XII. The Law of Empowerment: Only secure leaders give power to others.
- XIII. The Law of the Picture: People do what people see.
- XIV. The Law of Buy-in: People buy into the leader, then the vision.
- XV. The Law of Victory: Leaders find a way for the team to win.
- XVI. The Law of the Big Mo: Momentum is a leader's best friend.
- XVII. The Law of Priorities: Leaders understand that activity is not necessarily accomplishment.
- XVIII. The Law of Sacrifice: A leader must give up to go up.
- XIX. The Law of Timing: When to lead is as important as what to do and where to go.
- XX. The Law of Explosive Growth: To add growth, lead followers--to multiply, lead leaders.
- XXI. The Law of Legacy: A leader's lasting value is measured by succession.

A great book and the most digestible, practical, and actionable leadership book I've come across other than Leadership 2.00 of 0 people found the following review helpful. Good but needing another book on decision making. By PappyLoveExcellent but lacking in how to make the critical decisions every leader must make. I recommend "Asking the Right Questions." as an addition. Making good decisions is essential to leadership. It is a learned skill but takes most of us to take a paradigm leap. That means we must throw out the way most of us think and develop a completely new way. The only other ingredient is to have a genuine heart for people. A charismatic leader can "hornswaggle" the masses but that is not good leadership. Also Maxwell has written a latter book. 2 of 2 people found the following review helpful. This is one of the best books of its kind. By Kenneth I. Maynard This is one of the best books of its kind. In fact, I do not know that another such book which is as comprehensive as this one in terms of covering various aspects of leadership. The power of the book is not in the interesting stories and illustrations that John Maxwell gives in this book, but in in application of "laws" to your life which he tries to get the reader to embrace at the end of each chapter. You can read this book and it will be helpful, but if you really want to get the benefit of this book, join a John C. Maxwell team member's Mastermind on the book.

.com John C. Maxwell offers lively stories about the foibles and successes of Lee Iacocca, Abraham Lincoln, Princess Diana, and Elizabeth Dole in The 21 Irrefutable Laws of Leadership. Readers can expect a well-crafted discussion that emphasizes the core attitudes and visions of leadership. Maxwell uses the same tell-it-like-it-is approach that he honed in the bestselling Developing the Leader Within You. For instance, when explaining "The Law of Influence," Maxwell states that "job titles don't have much value when it comes to leading. True leadership cannot be awarded, appointed or assigned. It comes only from influence and that can't be mandated." Even after Princess Diana was stripped of her title, Maxwell says she was still able to lead a global effort toward banning land mines because of her sophisticated ability to influence others. If readers are looking for a step-by-step formula, Maxwell's list of "laws" will probably seem too chatty and anecdote driven. There are no specific tips on what readers can do during the next workday to help them become stronger leaders. On the other hand, Maxwell's background as a pastor gives him an inspirational voice and a spiritual context to leadership that many business and church leaders appreciate. --Gail Hudson "Our nation and its institutions are crying out for leaders. John Maxwell . . . shows us the true path to leadership through the application of timeless principles supported by the bedrock of personal character." Edward C. Emma, President COO, Jockey International, Inc. "An irrefutable must-read on leadership that is a simple and powerful list of guidelines to help build leadership in many arenas." --S. Truett Cathy, Founder and Chairman, Chick-Fil-A, Inc. About the Author John C. Maxwell is a #1 New York Times bestselling author, coach, and speaker who has sold more than 24 million books in fifty languages. Maxwell was identified as the most popular leadership expert in the world by Inc. magazine in 2014. He is the founder of the John Maxwell Company, the John Maxwell Team, and EQUIP. He can be followed at [Twitter.com/JohnCMaxwell](https://twitter.com/JohnCMaxwell). For more information visit JohnMaxwell.com.